

*From: Mr. José A. Calero Rodríguez*  
*To: All users of the Puerto Calero marina*  
**Subject: Concession extension**

Puerto Calero, 8 July 2025

Dear users of Puerto Calero,

My reason for writing this letter is to keep you apprised of all the latest news regarding the process currently under way to extend the Puerto Calero concession.

The process is continuing as expected under the procedures defined by the legislation governing Spanish ports, and we hope to be able to give you some good news about a confirmation of that extension in the coming months.

In anticipation of obtaining that extension, which would be of such great benefit to all users of Puerto Calero, to the best interests of Lanzarote in general and to the entire sailing sector in the Canary Islands, we want to start organising a presentation at Puerto Calero for all users of the marina. That presentation will offer more details about the renewal process itself and how the transition over to the new concession period for an additional 35 years will take place. We will do this as soon as we receive confirmation that the extension will be granted.

In order to maintain more fluid and faster communication with you all, we ask that you provide an e-mail address to which we can send all our messages relating to the concession extension process. We ask that you confirm this contact e-mail address by writing to [renovacion@puertocalero.com](mailto:renovacion@puertocalero.com), including the pertinent contact details and stating your relationship with the marina as a user thereof. The e-mail address you provide will be used to send you an invitation to the presentation. Subsequently, we will channel all our messages about the new project and the new concession period through the e-mail addresses you provide.

We would also like to clarify a series of issues that have appeared in various media on the island in order to provide accurate and reliable information about the extension of the Puerto Calero concession. It is very important for all interested parties to get their information from official channels and avoid alarmist or unfounded messages that merely contribute to the confusion and confrontational attitudes.

- The Puerto Calero concession extension is being processed according to current legislation, fully complying with all the legal requirements set out by the Spanish Ports Act and the applicable regulations of the Canary Islands.
- Puerto Calero is a port owned by the regional government that is indirectly managed via a concessionaire. In strictly legal terms, the concessionaire has a legal relationship with Puertos Canarios that is subject to Public Law, entitling the former to private use of a publicly-owned asset for a specific period as defined in the legislation governing Spanish ports. Meanwhile, the concessionaire has various other legal relationships with the users of the port and the holders of usage rights that are subject to Private Law. The extension currently being requested, as well as the commitments and investments that the concessionaire must undertake, are subject to the former of these legal relationships. It is important not to confuse the role played by the concessionaire in the procedure to grant the extension nor try to compare that relationship with the one it has with users of the port and the holders of usage rights.
- It is equally important to stress that the extension is of benefit to both the concessionaire and the port users and holders of usage rights as it will enable improvements to the infrastructure, services and environmental sustainability of the port. Additional investments are planned to modernise the installations and boost environmental protection in line with the modern demands on environmental quality and care imposed by national and EU regulations.
- Issue of the extension will provide legal certainty to the users of the port and holders of usage rights in their relationships with the concessionaire. Refusal of the extension will significantly harm the users of the port and holders of usage rights, would lead to termination of the concession and, by extension, termination of all the rights associated with it, which would revert back to Puertos Canarios which, in turn, would decide to issue an invitation to tender for the port, manage it directly or decommission the infrastructure. Puerto Calero seeks to guarantee continuity for all users of the marina under the same circumstances as have existed to date and, in particular, as stated in my last letter of 4 June.
- It is fundamental for all users to have accurate and reliable information about the Puerto Calero concession extension. All interested parties should get their information from official channels and avoid alarmist or unfounded messages that merely contribute to the confusion and confrontational attitudes. To that end, all the information currently available can be found at [www.caleromarinas.com/puertocalero](http://www.caleromarinas.com/puertocalero).

I would like to stress one very clear message:

- This new period will bring improvements to the infrastructure and services, and will guarantee continuity for all existing users of the port.
- We are fully committed to ensuring that Puerto Calero continues to be a benchmark marina in the Canary Islands, and one based on sustainable and quality-focused management.

We are counting on your cooperation so that, together, we can build a sound future full of opportunities for everyone with a vested interest in Puerto Calero.

As always, we remain at your disposal for any further clarification of the issues raised here should you so require.

All the best,



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José A. Calero Rodríguez  
Chairman of Calero Marinas